

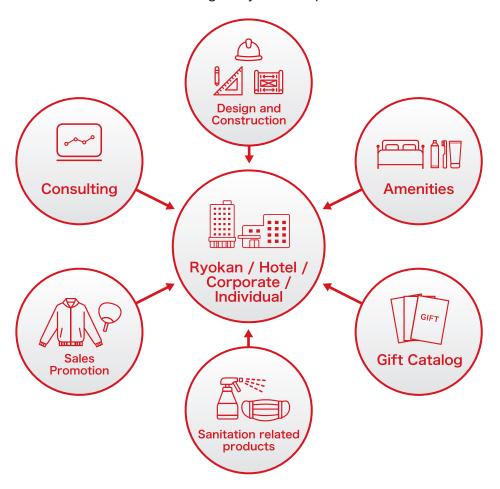
# 株式会社JTB商事

**COMPANY PROFILE** 



### **Business Overview**

We will propose the most ideal solution according to your request.



The distinctive strength of JTB Trading is that we are able to provide many different solutions that are necessary for the "Travel" scene.

By utilizing the distribution network as a specialized trading company of the JTB group, we will guide our customers to solve their problems by offering total proposals from our products and services such as amenities, general equipment, interior and renovation work, consulting, sanitation measures, environmental measures, disaster prevention reserves, anniversaries, sales promotions and catalog gifts.

# What only JTB trading can do.

JTB Trading have celebrated 50 successive years of creating new values with our starting point of "Travel".

By further refining the knowledge and expertise that we have cultivated over the years, we will continue to challenge and work closely together with our customers.





With our long cultivated knowledge as a general trading company for "Travel", we are now at an age where this knowledge can be utilized not only in accommodation facilities such as hotels and ryokans, but in hospitals, dormitories and recreational facilities, as well as in corporate office environments where the style of working is changing drastically.

At JTB Trading, we are constantly in pursuit for customer satisfaction and aim to be the best partner who can continuously provide better products, information and services.

### History

- 1971 Feb Established Travel Bureau Traveland Kogyo Co., Ltd.
  - Apr Started business operation
    - (Number of employees: 50, Number of office branches: 9)
- 1976 Aug Registered First Class Architectural Office
- 1977 Nov Obtained Minister Approval for Special Construction License
- 1979 Sep Obtained Retail Liquor License
- 1988 Oct Implemented Cl
- 1990 Apr Implemented Total CI
- 1992 Jan Obtained Mail Order Retail Liquor License (Toshima)
  - Apr Obtained Mail Order Retail Liquor License(Funabashi)
- 1993 Nov Headquarters moved to JTB Traveland Building in South Ikebukuro
- 1996 Feb 25th anniversary of founding
- 2001 Feb 30th anniversary of founding, company changed its name to JTB Traveland Co., Ltd.
  - Apr Introduced an in-house company system
- 2005 Apr JTB Trading Co., Ltd. was established due to the merger between the Trading Department and JTB Gift Trading Co., Ltd.
- 2009 Feb Headquarters moved to JTB Trading Building in Sekiguchi, Bunkyo-ku
- 2013 Jun Headquarters moved to Nakanosakaue Sun Bright Twin in Honcho, Nakano-ku
- 2021 Feb 50th anniversary of founding

# Examples of our service

From accommodation related products and expendable daily supplies for corporations/ facilities, to the consulting of improving customer satisfaction and operational efficiency, we will correspond with flexibly according to the customer's expectations and requests.





#### **Amenities**

Ryokan / Hotel

We offer goods that will match the grade and volume of service required as well as taking into consideration the cost, quality and design.



#### **General Equipment**

Ryokan / Hotel / Corporate

We provide equipment that will play an active part in its respective settings such as the guest rooms, bathrooms and dining rooms.



#### Consulting

Ryokan / Hotel / Corporate

We handle all aspects of the soft side of the project such as feasibility studies, formulation of business plans, plan development support, management counselling, branding, food, service improvements and sales promotions.



## Renovation works for Hotels / Ryokans

Ryokan / Hotel

By taking advantage of the unique characteristics of the facility, we offer a One-Stop proposal of all the planning from design, layout, furniture and equipment.



## Renovation work for Corporations

Corporate

Based on the knowledge and EXPERIENCE we have accumulated from working on Ryokans and Hotels, we offer proposals to make comfortable facilities in areas such as the company cafeterias, meeting spaces and waiting rooms.



#### Construction of Built-in Furniture

Ryokan / Hotel / Corporate

We make furniture that combines functionality and design unique to the facility.

We also conduct the designing of space by combining interior construction with the custom built-in furniture.

#### We have developed a shopping website for our individual and corporate customers.



Our back order shopping website based on the theme of "Travel", is a service developed for our individual customers. It offers food, drink, general merchandise, catalog gifts and travel goods.





A shopping website for business supplies that can be used in various facilities and is a service developed for our corporate customers.

It offers amenities, guest room supplies, facility supplies, kitchen supplies and cleaning supplies.





## Sales Promotions / Anniversaries

Ryokan / Hotel / Corporate / Individual

To make the company sales promotion as effective as possible, we propose the best merchandise through planning and the ability to make proposals by utilizing the knowledge and expertise of the JTB group.



#### **Sanitation Measures**

Ryokan / Hotel / Corporate / Individual

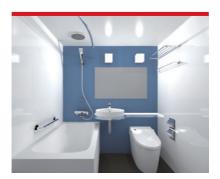
We propose plans and products to handle infection control measures.



## Disaster Prevention Reserves

Ryokan / Hotel / Corporate / Individual

To prepare for unprecedented disasters, we offer proposals which include the management of the disaster prevention reserves.



## Renovation of Modular Bathroom

Ryokan / Hotel

When replacing a modular bathroom, the cost and the construction period can be a burden to the facility.

With our modular bathroom renovation, we are able to renovate at a lower cost and in a shorter construction period and will contribute to adding value to the guest rooms.



#### JTB Selectable Gifts "Tabimono Senka"

Ryokan / Hotel / Corporate / Individual

With the concept of "Embarking on a journey that brings colour to your life", we conduct everything in-house from planning and correcting to sales. We offer catalog gifts that will delight all sorts of customers.



#### **Environmental Measures**

Ryokan / Hotel / Corporate

As the awareness for environmental protection grows daily, we provide ecological products that are environmentally friendly.











### 株式会社JTB商事

Nakanosakaue Sun Bright Twin 12th/13th floor, 2-46-1 Honcho, Nakano-ku, Tokyo, 164-0012 TEL:03-6832-4700 FAX:03-6832-4800(Representative) URL:https://www.jtbtrading.co.jp/

